



Nano Tsertsvadze

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WORK EXPERIENCE

GROUP SALES MANAGER – BENE EXCLUSIVE – 01/05/2019 – 01/12/2019 – TBILISI, GEORGIA

Achieving growth and hitting sales targets by successfully managing the sales team

Sales Manager
Welcoming guest
hospitality
Helping tourists

HOSPITALITY REVENUE MANAGER – 4GB - INTERNATIONAL ELECTRONIC MUSIC FESTIVAL HELD IN GEORGIA – 17/05/2019 – 25/05/2019 – TBILISI, GEORGIA

Rave Care
Hospitality
Caring guest

SOCIAL SERVICES MANAGER – 1AM MEDICAL – 01/03/2018 – 01/10/2018 – KUTAISI, GEORGIA

Responsibilities: Keep calendars; Participate in brainstorming and planning sessions; Conduct research to support Social service manager.

GROUP SALES MANAGER – BENE EXCLUSIVE – 01/01/2022 – 01/08/2022 – TBILISI, GEORGIA

Achieving growth and hitting sales targets by successfully managing the sales team

Sales Manager
Welcoming guest
hospitality
Helping tourists

CLUB HOST/CLUB HOSTESS – 4GB - INTERNATIONAL ELECTRONIC MUSIC FESTIVAL HELD IN GEORGIA – 25/05/2023 – 27/05/2023 – TBILISI, GEORGIA

Monitoring, Hospitality

GROWTH AGENT – SOCIAL BOOST – 01/06/2023 – 01/09/2023 – TBILISI, GEORGIA

Growth Agent; Making content for some Business account.

RESTAURANT MANAGER – SLINK CAFE – 01/09/2023 – 01/09/2024 – TBILISI, GEORGIA

Recruiting, training and supervising staff;
Agreeing and managing budgets;
Ensuring compliance with licensing, hygiene and health and safety legislation;
Promoting and marketing the business;

WAITRESS/SOMMELIER/HOSTESS/FLOOR MANAGER – SULICO (NATURAL WINE BAR) – 01/04/2024 – Current – TBILISI, GEORGIA

Welcome guests, answer questions, and work as a liaison with support staff as the event unfolds;
Helping customers and servers select wine pairings, procuring and managing wines, and conducting the wine service;
Lead customers to their tables;
Take food and drink orders;
Serve food and drink orders in a timely manner;
Check in with customers during their meal;
Communicate effectively;
Deliver checks;
Collect payments.

PART-TIME SINGER & PERFORMER – SELF-EMPLOYED – 01/01/2020 – Current – TBILISI, GEORGIA

Lead vocalist for a musical trio performing a wide range of genres including [list genres, e.g., jazz, soul, acoustic, etc.].
Perform regularly at events such as [weddings, corporate gigs, festivals, etc.];

● **EDUCATION AND TRAINING**

01/09/2007 – 01/07/2013 Kutaisi, Georgia
SPECIALTY - VOCAL M. Balanchivadze Central Music School

Website <https://www.facebook.com/profile.php?id=100057207530222&mibextid=LQQJ4d> | **Level in EQF** EQF level 6

01/09/2017 – 01/03/2022 Tbilisi, Georgia
ILIA STATE UNIVERSITY BACHELOR DEGREE BUSINESS ADMINISTRATION (MANAGEMENT) Ilia State University

Website <https://iliauni.edu.ge>

01/09/2024 – CURRENT Kutaisi, Georgia
MASTER’S IN TOURISM Akaki Tsereteli State University

Website <https://atsu.edu.ge/>

10/10/2025 – 10/12/2025 Tbilisi, Georgia
FOOD & BEVERAGE COURSE Colab Academy

Website <https://www.colab.ge/>

● **LANGUAGE SKILLS**

Mother tongue(s): **GEORGIAN**
Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **SKILLS**

Microsoft Office package: Microsoft Word, Excel, PowerPoint, Access | Social Media including Facebook , WhatsApp and Twitter | EMAIL GMAIL

● **PUBLICATIONS**

2025
Waste Management Challenges in Tourist Destinations (Case of Imereti)

Izolda Khasaia ; Nano Tsertsvadze

Journal Name: The 9th International West Asia Congress of Tourism Research (IWACT 2025)

Modern Challenges in Hotel Industry Development: A Case Study of Best Western Kutaisi

Journal Name: IX. International Applied Social Sciences Congress - C-iasoS 2025 Sapienza University of Rome,Italy | **Publisher:** Nano Tsertsvadze; Eliso Gvelesiani; Irma Dikhaminjia